

November 1, 2021

## **Alexander's Announces Third Quarter Financial Results**

PARAMUS, NEW JERSEY......ALEXANDER'S, INC. (New York Stock Exchange: ALX) filed its Form 10-Q for the quarter ended September 30, 2021 today and reported:

### Third Quarter 2021 Financial Results

Net income for the quarter ended September 30, 2021 was \$11.4 million, or \$2.22 per diluted share, compared to \$6.6 million, or \$1.29 per diluted share for the quarter ended September 30, 2020.

Funds from operations ("FFO") (non-GAAP) for the quarter ended September 30, 2021 was \$21.2 million, or \$4.13 per diluted share, compared to \$15.4 million, or \$3.00 per diluted share for the quarter ended September 30, 2020.

#### Nine Months Ended September 30, 2021 Financial Results

Net income for the nine months ended September 30, 2021 was \$55.2 million, or \$10.77 per diluted share, compared to \$23.5 million, or \$4.59 per diluted share for the nine months ended September 30, 2020.

FFO (non-GAAP) for the nine months ended September 30, 2021 was \$68.1 million, or \$13.29 per diluted share, compared to \$57.1 million, or \$11.15 per diluted share for the nine months ended September 30, 2020.

Alexander's, Inc. is a real estate investment trust which has six properties in the greater New York City metropolitan area.

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Certain statements contained herein may constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements involve known and unknown risks, uncertainties and other factors, which may cause the actual results, performance or achievements of the Company to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. For a discussion of factors that could materially affect the outcome of our forward-looking statements and our future results and financial condition, see "Risk Factors" in Part I, Item 1A, of our Annual Report on Form 10-K for the year ended December 31, 2020. Such factors include, among others, risks associated with the timing of and costs associated with property improvements, financing commitments, the financial condition of our tenants, general competitive factors and the impact of the COVID-19 pandemic.

(tables to follow)

# ALEXANDER'S, INC.

# FINANCIAL RESULTS FOR THE QUARTERS ENDED SEPTEMBER 30, 2021 AND 2020

Below is a table of selected financial results.

	QUARTER ENDED SEPTEMBER 30,			
(Amounts in thousands, except share and per share amounts)		2021		2020
Revenues	\$	48,950	\$	43,499
Net income	\$	11,401	\$	6,604
Net income per common share – basic and diluted	\$	2.22	\$_	1.29
Weighted average shares outstanding - basic and diluted	5	5,124,478	5	5,122,206
FFO (non-GAAP)	\$	21,181	\$	15,363
FFO per diluted share (non-GAAP)	\$	4.13	\$	3.00
Weighted average shares used in computing FFO per diluted share	5	5,124,478	Ę	5,122,206

The following table reconciles net income to FFO (non-GAAP):

(Amounts in thousands, except share and per share amounts)		QUARTER ENDED SEPTEMBER 30,			
		2021		2020	
Net income	\$	11,401	\$	6,604	
Depreciation and amortization of real property		8,911		7,528	
Change in fair value of marketable securities		869		1,231	
FFO (non-GAAP)	\$	21,181	\$	15,363	
FFO per diluted share (non-GAAP)	\$	4.13	\$_	3.00	
Weighted average shares used in computing FFO per diluted share	5	,124,478	ţ	5,122,206	

## **ALEXANDER'S, INC.**

# FINANCIAL RESULTS FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2021 AND 2020

Below is a table of selected financial results.

	NINE MONTHS ENDED SEPTEMBER 30,			
(Amounts in thousands, except share and per share amounts)	2021	2020		
Revenues	\$ <u>156,491</u>	\$ 143,087		
Net income	\$ <u>55,181</u>	\$ 23,507		
Net income per common share – basic and diluted	\$ <u>10.77</u>	\$ 4.59		
Weighted average shares outstanding - basic and diluted	5,123,321	5,120,490		
FFO (non-GAAP)	\$ 68,095	\$ 57,102		
FFO per diluted share (non-GAAP)	\$ 13.29	\$ <u>11.15</u>		
Weighted average shares used in computing FFO per diluted share	5,123,321	5,120,490		

The following table reconciles net income to FFO (non-GAAP):

	NINE MONTHS ENDED SEPTEMBER 30,			
(Amounts in thousands, except share and per share amounts)	2021		2020	
Net income	\$	55,181	\$	23,507
Depreciation and amortization of real property		25,449		22,806
Net gain on sale of real estate		(9,124)		-
Change in fair value of marketable securities		(3,411)		10,789
FFO (non-GAAP)	\$	68,095	\$	57,102
FFO per diluted share (non-GAAP)	\$	13.29	\$	11.15
Weighted average shares used in computing FFO per diluted share	5	5,123,321	5	5,120,490

FFO is computed in accordance with the definition adopted by the Board of Governors of the National Association of Real Estate Investment Trusts ("NAREIT"). NAREIT defines FFO as GAAP net income or loss adjusted to exclude net gains from sales of certain real estate assets, real estate impairment losses, depreciation and amortization expense from real estate assets and other specified items, including the pro rata share of such adjustments of unconsolidated subsidiaries. FFO and FFO per diluted share are used by management, investors and analysts to facilitate meaningful comparisons of operating performance between periods and among our peers because it excludes the effect of real estate depreciation and amortization and net gains on sales, which are based on historical costs and implicitly assume that the value of real estate diminishes predictably over time, rather than fluctuating based on existing market conditions. FFO does not represent cash generated from operating activities and is not necessarily indicative of cash available to fund cash requirements and should not be considered as an alternative to net income as a performance measure or cash flow as a liquidity measure. FFO may not be comparable to similarly titled measures employed by other companies. A reconciliation of net income to FFO is provided above.